

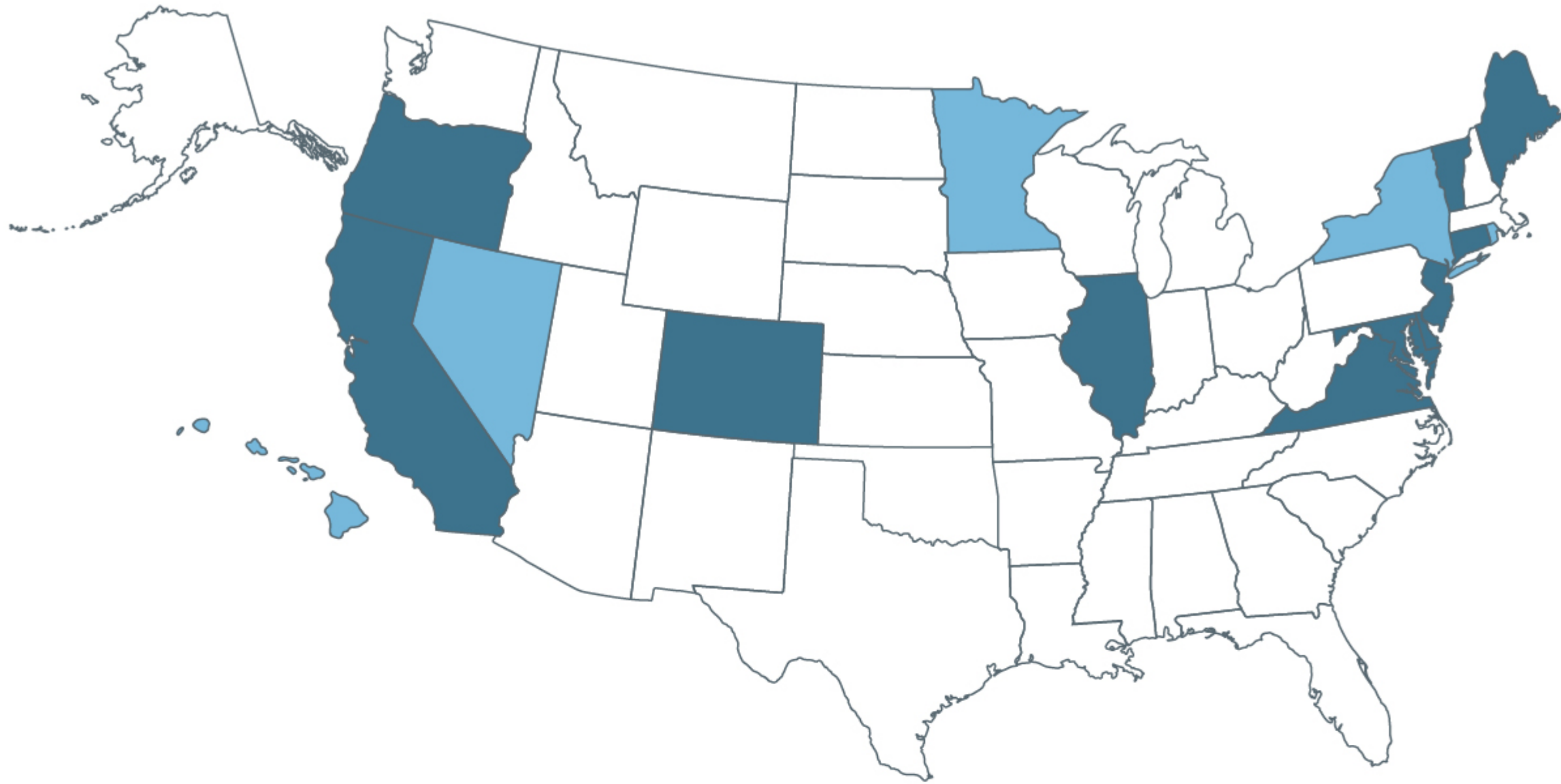
State-Mandated Retirement Plans

Did you know many states have passed legislation requiring small businesses to provide retirement programs for their employees?

In the states where this legislation has passed, employees can access a state-run retirement program or the employer must offer an alternative retirement plan. In most cases, the states sponsor the plans themselves or automatically deposit payroll deductions into IRAs or other accounts. Generally, employees are automatically enrolled if their employer does not offer plan options.

Almost 60% of business owners who don't offer an employee retirement plan think providing their own plan would be more attractive than a state-mandated program.¹

State-Mandated Retirement Savings Programs Snapshot ²



Program Launched

Program in Development

- | | | |
|----------------------------|-------------------------------------|----------------------------------|
| 2017
Oregon | 2018
Illinois | 2019
California |
| 2021
Connecticut | 2022
Colorado
Maryland | 2023
Maine
Virginia |
| 2024 | | |

- Hawaii
- Minnesota
- Nevada
- New York
- Rhode Island

Help Your Small Business Clients Find the Best Retirement Plan Solution for Their Employees

Many state retirement plans take a one-size-fits-all approach. This is a unique opportunity to work with small business owners on tailoring a retirement plan solution that fits their needs and provides a better option for their employees.

The Security Benefit SIMPLE IRA is a smart solution for business owners looking for an easy and flexible retirement plan for their employees.

The SIMPLE IRA is a great fit for small business owners who want:

- Less administrative responsibilities than a 401(k)
- Easy set up and maintenance
- Additional benefits to attract and retain quality employees

A SIMPLE Solution for Small Businesses

A Security Benefit SIMPLE IRA offers you turnkey sales support to reduce your administrative workload, while providing your small business clients an easy way to provide a retirement plan for their employees. Not only are SIMPLE IRAs, well simple, they are inexpensive and straightforward to set up.

[Learn More About Our SIMPLE IRA](#)

¹ [Small Business Retirement Plans: How Firms Perceive Benefits & Costs, Center for Retirement Research at Boston College, March 2024](#)

² [Georgetown University's Center for Retirement Initiatives](#)

Additional Resources

- [SIMPLE IRA](#)
- [Small Business Plans](#)
- [Advisor Mutual Fund](#)
- [Article: Adopting and Adapting DC Plans to State Compliance](#)

FINANCIAL PROFESSIONAL USE ONLY

Services are offered through **Security Distributors**, a subsidiary of Security Benefit Corporation (Security Benefit).

SB-10045-28 | 2024-02-16